	2014			.4 2015			2016			2017			2018			2019		
All 7(A)	\$	5,183,591,700		\$	6,557,638,200		\$ 6,974,327,200		\$	7,824,164,900		\$	9,009,842,600		\$	7,451,098,200		
Ethnicity																		
All Minority	\$	1,510,093,700	29%	\$	1,877,099,000	29%	\$ 2,057,772,700	30%	\$	2,513,402,200	32%	\$	2,853,193,000	32%	\$	2,478,050,200	33%	
AMERICAN INDIAN	\$	21,643,000	0%	\$	39,180,700	1%	\$ 23,947,400	0%	\$	50,075,300	1%	\$	68,311,800	1%	\$	58,747,800	1%	
ASIAN OR PACIFI	\$	1,139,385,600	22%	\$	1,346,194,000	21%	\$ 1,512,776,900	22%	\$	1,822,800,400	23%	\$	2,007,300,000	22%	\$	1,701,904,400	23%	
BLACK	\$	108,592,400	2%	\$	119,473,800	2%	\$ 142,911,100	2%	\$	184,106,500	2%	\$	256,280,600	3%	\$	227,843,700	3%	
HISPANIC	\$	240,472,700	5%	\$	372,250,500	6%	\$ 378,137,300	5%	\$	456,420,000	6%	\$	521,300,600	6%	\$	489,554,300	7%	
MULTI-GROUP	\$	-	0%	\$	-	0%	\$ -	0%	\$	-	0%	\$	-	0%	\$	-	0%	
UNDETERMINED	\$	805,902,200	16%	\$	901,602,100	14%	\$ 945,089,900	14%	\$	1,116,872,600	14%	\$	1,478,932,600	16%	\$	1,319,719,200	18%	
WHITE	\$	2,867,595,800	55%	\$	3,778,937,100	58%	\$ 3,971,464,600	57%	\$	4,193,890,100	54%	\$	4,677,717,000	52%	\$	3,653,328,800	49%	
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$ -	0%	\$	-	0%	\$	-	0%	\$	-	0%	
Female Owned 50% or less	\$	841,955,700	16%	\$	1,039,243,100	16%	\$ 1,103,268,900	16%	\$	1,197,852,800	15%	\$	1,331,063,700	15%	\$	1,070,463,400	14%	
Female Owned more than 50%	\$	637,933,200	12%	\$	840,024,200	13%	\$ 1,010,866,000	14%	\$	1,139,118,600	15%	\$	1,250,934,600	14%	\$	1,037,058,100	14%	
Male Owned	\$	3,703,702,800	71%	\$	4,678,370,900	71%	\$ 4,860,192,300	70%	\$	5,487,193,500	70%	\$	6,427,844,300	71%	\$	5,343,576,700	72%	
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$ -	0%	\$	-	0%	\$	-	0%	\$	3,519,717,700	47%	
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$ -	0%	\$	-	0%	\$	-	0%	\$	903,194,300	12%	
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$ -	0%	\$	-	0%	\$	-	0%	\$	1,235,076,900	17%	
Change of Ownership	\$	-	0%	\$	-	0%	\$ -	0%	\$	-	0%	\$	-	0%	\$	1,753,913,500	24%	
Veteran	\$	184,100,700	4%	\$	296,606,400	5%	\$ 360,632,200	5%	\$	293,322,600	4%	\$	352,704,200	4%	\$	280,336,000	4%	
Rural	\$	895,923,200	17%	\$	1,175,809,000	18%	\$ 1,243,117,600	18%	\$	1,334,317,800	17%	\$	1,453,591,700	16%	\$	1,153,491,900	15%	
Urban	\$	4,287,668,500	83%	\$	5,381,829,200	82%	\$ 5,731,209,600	82%	\$	6,489,847,100	83%	\$	7,556,250,900	84%	\$	6,297,606,300	85%	
Export	\$	348,320,900	7%	\$	409,989,000	6%	\$ 421,611,000	6%	\$	1,020,068,900	13%	\$	350,541,200	4%	\$	325,892,900	4%	
CAPLine	\$	113,406,700	2%	\$	153,653,500	2%	\$ 98,258,900	1%	\$	75,528,800	1%	\$	109,843,500	1%	\$	97,155,900	1%	
PLP	\$	3,079,685,600	59%	\$	4,044,127,900	62%	\$ 4,464,608,500	64%	\$	5,324,408,500	68%	\$	6,791,650,100	75%	\$	5,849,036,000	78%	
Express	\$	491,471,300	9%	\$	634,214,500	10%	\$ 649,981,100	9%	\$	611,272,400	8%	\$	681,637,600	8%	\$	494,141,600	7%	
\$150K and Under	\$	489,761,300	9%	\$	663,204,100	10%	\$ 674,686,100	10%	\$	645,012,400	8%	\$	710,566,700	8%	\$	524,719,600	7%	
>\$150K - \$350K	\$	612,108,200	12%	\$	751,504,500	11%	\$ 797,458,600	11%	\$	842,628,100	11%	\$	927,941,900	10%	\$	824,413,700	11%	
>\$350K - \$2M	\$	2,629,892,200	51%	\$	3,105,027,400	47%	\$ 3,378,590,700	48%	\$	3,559,717,400	45%	\$	3,967,354,900	44%	\$	3,339,528,600	45%	
>\$2M	\$	1,451,830,000	28%	\$	2,037,902,200	31%	\$ 2,123,591,800	30%	\$	2,776,807,000	35%	\$	3,403,979,100	38%	\$	2,762,436,300	37%	

<sup>\*</sup> All Activity illustrated above is as of 02/01 for each FY listed.

	2014	2015	2016	2016			2018	2018				
All 7(A)	14,116		18,110		19,246		18,406		20,442		15,764	
Ethnicity												
All Minority	3,443	24%	4,349	24%	5,067	26%	4,814	26%	5,396	26%	4,328	27%
AMERICAN INDIAN	113	1%	131	1%	111	1%	136	1%	153	1%	108	1%
ASIAN OR PACIFI	1,889	13%	2,324	13%	2,585	13%	2,501	14%	2,715	13%	2,126	13%
BLACK	414	3%	534	3%	712	4%	697	4%	883	4%	712	5%
HISPANIC	1,027	7%	1,360	8%	1,659	9%	1,480	8%	1,645	8%	1,382	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	1,687	12%	2,571	14%	2,320	12%	2,363	13%	2,913	14%	2,613	17%
WHITE	8,986	64%	11,190	62%	11,859	62%	11,229	61%	12,133	59%	8,823	56%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	2,215	16%	2,657	15%	2,692	14%	2,545	14%	2,712	13%	2,136	14%
Female Owned more than 50%	2,323	16%	3,182	18%	3,569	19%	3,349	18%	3,627	18%	2,711	17%
Male Owned	9,578	68%	12,271	68%	12,985	67%	12,512	68%	14,103	69%	10,917	69%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	8,243	52%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	2,894	18%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	2,628	17%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	1,962	12%
Veteran	683	5%	824	5%	982	5%	959	5%	1,003	5%	750	5%
Rural	2,539	18%	3,158	17%	3,244	17%	3,166	17%	3,399	17%	2,558	16%
Urban	11,577	82%	14,952	83%	16,002	83%	15,240	83%	17,043	83%	13,206	84%
Export	449	3%	483	3%	534	3%	1,215	7%	282	1%	273	2%
CAPLine	156	1%	198	1%	142	1%	120	1%	105	1%	99	1%
PLP	3,681	26%	4,436	24%	5,087	26%	6,365	35%	9,093	44%	7,831	50%
Express	6,894	49%	9,297	51%	9,952	52%	8,469	46%	9,452	46%	6,447	41%
\$150K and Under	8,194	58%	10,895	60%	11,621	60%	10,143	55%	11,252	55%	7,809	50%
>\$150K - \$350K	2,376	17%	2,905	16%	3,023	16%	3,196	17%	3,531	17%	3,162	20%
>\$350K - \$2M	3,070	22%	3,648	20%	3,905	20%	4,183	23%	4,596	22%	3,921	25%
>\$2M	476	3%	662	4%	697	4%	884	5%	1,063	5%	872	6%

<sup>\*</sup> All Activity illustrated above is as of 02/01 for each FY listed.

	2014			2015	2015 2016				2017			2018	2018		2019	
All 504	\$ 1,343,822,000		\$ 1	,320,701,000		\$	1,485,980,000		\$ 1,637,942,000		\$	1,487,517,000		\$	1,376,353,000	
Ethnicity																
All Minority	\$ 340,383,000	25%	\$	363,471,000	28%	\$	460,393,000	31%	\$ 524,156,000	32%	\$	418,561,000	28%	\$	394,225,000	29%
AMERICAN INDIAN	\$ 1,564,000	0%	\$	2,516,000	0%	\$	4,185,000	0%	\$ 129,000	0%	\$	1,339,000	0%	\$	208,000	0%
ASIAN OR PACIFI	\$ 228,234,000	17%	\$	207,987,000	16%	\$	312,768,000	21%	\$ 372,173,000	23%	\$	313,747,000	21%	\$	265,026,000	19%
BLACK	\$ 51,051,000	4%	\$	56,916,000	4%	\$	50,357,000	3%	\$ 48,852,000	3%	\$	18,276,000	1%	\$	20,295,000	1%
HISPANIC	\$ 59,534,000	4%	\$	96,052,000	7%	\$	93,083,000	6%	\$ 103,002,000	6%	\$	85,199,000	6%	\$	108,696,000	8%
MULTI-GROUP	\$ -	0%	\$	-	0%	\$	-	0%	\$ -	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$ 122,304,000	9%	\$	115,232,000	9%	\$	121,937,000	8%	\$ 171,044,000	10%	\$	229,842,000	15%	\$	229,027,000	17%
WHITE	\$ 881,135,000	66%	\$	841,998,000	64%	\$	903,650,000	61%	\$ 942,742,000	58%	\$	839,114,000	56%	\$	753,101,000	55%
Gender																
Not Reported	\$ -	0%	\$	-	0%	\$	-	0%	\$ -	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$ 12,175,000	1%	\$	7,603,000	1%	\$	19,996,000	1%	\$ 110,568,000	7%	\$	304,448,000	20%	\$	258,472,000	19%
Female Owned more than 50%	\$ 133,040,000	10%	\$	154,805,000	12%	\$	179,565,000	12%	\$ 189,408,000	12%	\$	137,232,000	9%	\$	155,173,000	11%
Male Owned	\$ 1,198,607,000	89%	\$ :	1,158,293,000	88%	\$	1,286,419,000	87%	\$ 1,337,966,000	82%	\$	1,045,837,000	70%	\$	962,708,000	70%
Business Age																
Existing or more than 2 years old	\$ -	0%	\$	-	0%	\$	-	0%	\$ -	0%	\$	-	0%	\$	1,011,969,000	74%
New Business or 2 years or less	\$ -	0%	\$	-	0%	\$	-	0%	\$ -	0%	\$	-	0%	\$	135,035,000	10%
Startup, Loan Funds will Open Business	\$ -	0%	\$	-	0%	\$	-	0%	\$ -	0%	\$	-	0%	\$	222,241,000	16%
Change of Ownership	\$ -	0%	\$	-	0%	\$	-	0%	\$ -	0%	\$	-	0%	\$	7,108,000	1%
Veteran	\$ 56,118,000	4%	\$	47,255,000	4%	\$	48,952,000	3%	\$ 33,972,000	2%	\$	28,224,000	2%	\$	18,141,000	1%
Rural	\$ 175,489,000	13%	\$	174,410,000	13%	\$	196,170,000	13%	\$ 187,014,000	11%	\$	202,184,000	14%	\$	179,852,000	13%
Urban	\$ 1,168,333,000	87%	\$ :	1,146,291,000	87%	\$	1,289,810,000	87%	\$ 1,450,928,000	89%	\$	1,285,333,000	86%	\$	1,196,501,000	87%
Export	\$ 73,331,000	5%	\$	68,013,000	5%	\$	53,262,000	4%	\$ 30,634,000	2%	\$	16,534,000	1%	\$	13,508,000	1%
\$150K and Under	\$ 23,548,000	2%	\$	19,171,000	1%	\$	18,322,000	1%	\$ 21,682,000	1%	\$	16,140,000	1%	\$	14,530,000	1%
>\$150K - \$350K	\$ 133,428,000	10%	\$	134,126,000	10%	\$	125,814,000	8%	\$ 137,336,000	8%	\$	129,231,000	9%	\$	99,390,000	7%
>\$350K - \$2M	\$ 793,100,000	59%	\$	819,257,000	62%	\$	806,511,000	54%	\$ 909,693,000	56%	\$	835,302,000	56%	\$	771,931,000	56%
>\$2M	\$ 393,746,000	29%	\$	348,147,000	26%	\$	535,333,000	36%	\$ 569,231,000	35%	\$	506,844,000	34%	\$	490,502,000	36%

<sup>\*</sup> All Activity illustrated above is as of 02/01 for each FY listed.

	2014		2015		2016		2017		2018	2019		
All 504	1,876		1,839		1,816		2,013		1,829		1,600	
Ethnicity												
All Minority	395	21%	427	23%	425	23%	481	24%	434	24%	393	25%
AMERICAN INDIAN	2	0%	6	0%	5	0%	1	0%	4	0%	1	0%
ASIAN OR PACIFI	207	11%	204	11%	211	12%	283	14%	248	14%	204	13%
BLACK	64	3%	73	4%	68	4%	56	3%	37	2%	30	2%
HISPANIC	122	7%	144	8%	141	8%	141	7%	145	8%	158	10%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	140	7%	131	7%	145	8%	160	8%	248	14%	203	13%
WHITE	1,341	71%	1,281	70%	1,246	69%	1,372	68%	1,147	63%	1,004	63%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	16	1%	14	1%	16	1%	162	8%	438	24%	383	24%
Female Owned more than 50%	271	14%	267	15%	283	16%	305	15%	214	12%	192	12%
Male Owned	1,589	85%	1,558	85%	1,517	84%	1,546	77%	1,177	64%	1,025	64%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	1,267	79%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	127	8%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	202	13%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	4	0%
Veteran	94	5%	77	4%	87	5%	65	3%	50	3%	30	2%
Rural	272	14%	291	16%	300	17%	326	16%	321	18%	289	18%
Urban	1,604	86%	1,548	84%	1,516	83%	1,687	84%	1,508	82%	1,311	82%
Export	74	4%	79	4%	56	3%	26	1%	15	1%	12	1%
\$150K and Under	214	11%	171	9%	170	9%	192	10%	142	8%	124	8%
>\$150K - \$350K	555	30%	545	30%	507	28%	548	27%	520	28%	396	25%
>\$350K - \$2M	987	53%	1,010	55%	972	54%	1,095	54%	1,011	55%	923	58%
>\$2M	120	6%	113	6%	167	9%	178	9%	156	9%	157	10%

<sup>\*</sup> All Activity illustrated above is as of 02/01 for each FY listed.